Mortgage Insurance
Insurance company vs. Bank

Mortgage insurance through an insurance company versus a bank or credit union is not the same. Check out the differences below and see how you can benefit from mortgage insurance through an insurance company.

Insurance company

1. Protects your family
2. Controlled by you
3. Fully portable - transferable to any house
4. Flexible - upon death, your family has the option of paying off the mortgage or investing the funds
5. Allows shopping for better interest rates when mortgage renews
6. Choice of plans and benefits
7. Choice of amount of coverage and face amount does not decrease as the mortgage is reduced
8. Coverage is convertible & renewable
9. Stable - 30-day grace periods for missed premiums
10. Expert advice - You deal with a professional insurance advisor about insurance and all insurance coverage can be through one broker

Bank

1. Protects the bank
2. Controlled by the bank
3. Runs out when house is sold or traded
4. Inflexible - the mortgage must be paid off regardless of interest rates and other investment opportunities
5. No shopping - unless you are willing to pay higher premium and are insurable
6. Limited choices
7. Coverage must be equal to the mortgage amount and decreases as the mortgage is reduced (premium does not!)
8. Non-convertible
9. A missed mortgage payment often means lost coverage
10. You deal with a banker about insurance matters and the insurance coverage is spread all over

Talk to us about your mortgage insurance.

JEM
Insurance